The right mix of cognitive biases and ambiguity of opinions fosters societal concern about climate change.

SPP Sea Level Conference

- Peter Steiglechner<sup>1,2</sup>
- Agostino Merico<sup>1,2</sup>
- Paul E. Smaldino<sup>3,4</sup>
- Deyshawn Moser<sup>5,6</sup>
- Achim Schlüter<sup>5,6</sup>







- 1 System Ecology Group, Leibniz Centre for Tropical Marine Research (ZMT), Bremen, Germany
- 2 School of Science, Constructor University Bremen, Germany
- 3 Department of Cognitive and Information Sciences, University of California, Merced, USA
- 4 Santa Fe Institute, USA
- 5 Institutional and Behavioural Economics Group, Leibniz Centre for Tropical Marine Research (ZMT), Bremen, Germany
- 6 School of Business, Social & Decision Sciences, Constructor University Bremen, Germany

The right mix of cognitive biases and ambiguity of opinions fosters societal concern about climate change.

SPP Sea Level Conference

- Peter Steiglechner<sup>1,2</sup>
- Agostino Merico<sup>1,2</sup>
- Paul E. Smaldino<sup>3,4</sup>
- Deyshawn Moser<sup>5,6</sup>
- Achim Schlüter<sup>5,6</sup>

#### from Johannes Herbeck's talk

"How to reach better decision-making?

- recognize that knowledge(s) on sea level rise adaptation are outcomes of power-laden societal processes
- consider culturally embedded cognitive biases "









- 1 System Ecology Group, Leibniz Centre for Tropical Marine Research (ZMT), Bremen, Germany
- 2 School of Science, Constructor University Bremen, Germany
- 3 Department of Cognitive and Information Sciences, University of California, Merced, USA
- 4 Santa Fe Institute, USA
- 5 Institutional and Behavioural Economics Group, Leibniz Centre for Tropical Marine Research (ZMT), Bremen, Germany
- 6 School of Business, Social & Decision Sciences, Constructor University Bremen, Germany

## Sea level rise, climate change, and public opinions -

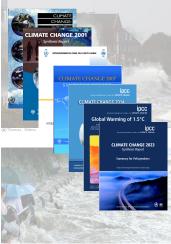


CThomas Oelers, Feuerwehr Amrum



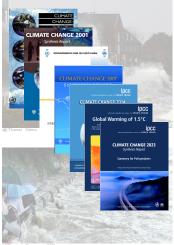
CReuters, Singapore, 2021

## Sea level rise, climate change, and public opinions -



Reuters, Singapore, 2023

# Sea level rise, climate change, and public opinions – The tragedy of cognition



Reuters, Singapore, 2023



(C)The New York Times, Steve Helber/AP, 2018



CGary Lazorik, Coastal Care, 2015

VS.



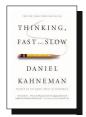




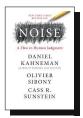




## Bias: systematic error in human behaviour/cognition



**Noise**: random error in human behaviour/cognition



# Ý

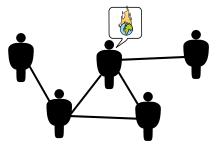
• Agents represent people

Peter Steiglechner (ZMT, Constructor)

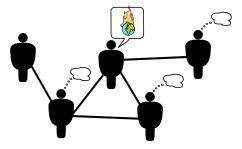


• Agents represent people

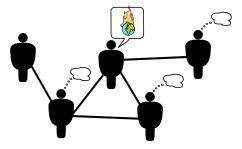
... with opinions on a given topic.



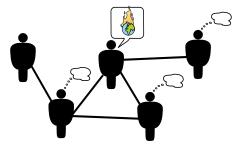
- Agents represent people
  - ... with opinions on a given topic.
- Opinions evolve through social interactions



- Agents represent people
  - ... with opinions on a given topic.
- Opinions evolve through social interactions
  - ... following an update rule.



- Agents represent people
  - ... with opinions on a given topic.
- Opinions evolve through social interactions
  - ... following an update rule.
- $\rightarrow$  Consensus, disagreement, or polarisation?



- Agents represent people
  - ... with opinions on a given topic.
- Opinions evolve through social interactions
  - ... following an update rule.
- $\rightarrow$  Consensus, disagreement, or polarisation?

How do opinion patterns evolve under certain assumptions about human behaviour/cognition?

Peter Steiglechner (ZMT, Constructor)

SPP Sea Level Conference

Agent opinions are single values  $x \in [0, 1]$ .

Opinions change through social interaction (in a fully connected network)



Agent opinions are single values  $x \in [0, 1]$ .

Opinions change through social interaction (in a fully connected network)

#### Confirmation bias

Agents influence each other **only if** their opinions are similar (bounded confidence).



opinion becomes the weighted mean

Agent opinions are single values  $x \in [0, 1]$ .

Opinions change through social interaction (in a fully connected network)

#### Confirmation bias

Agents influence each other **only if** their opinions are similar (bounded confidence).



Agent opinions are single values  $x \in [0, 1]$ .

Opinions change through social interaction (in a fully connected network)

#### Confirmation bias

Agents influence each other **only if** their opinions are similar (bounded confidence).

#### Ambiguity noise

Any socially-transmitted message is inherently uncertain and, thus, noisy.



Agent opinions are single values  $x \in [0, 1]$ .

Opinions change through social interaction (in a fully connected network)

#### Confirmation bias

Agents influence each other **only if** their opinions are similar (bounded confidence).

#### Ambiguity noise

Any socially-transmitted message is inherently uncertain and, thus, noisy.



Agent opinions are single values  $x \in [0, 1]$ .

Opinions change through social interaction (in a fully connected network)

#### Confirmation bias

Agents influence each other **only if** their opinions are similar (bounded confidence).

#### Ambiguity noise

Any socially-transmitted message is inherently uncertain and, thus, noisy.



Agent opinions are single values  $x \in [0, 1]$ .

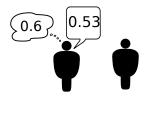
Opinions change through social interaction (in a fully connected network)

#### Confirmation bias

Agents influence each other **only if** their opinions are similar (bounded confidence).

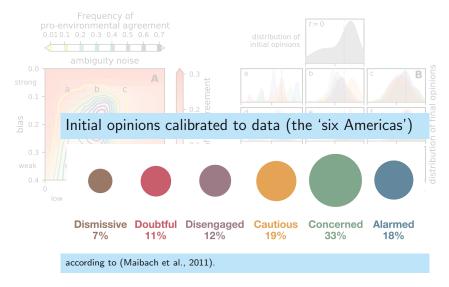
#### Ambiguity noise

Any socially-transmitted message is inherently uncertain and, thus, noisy.



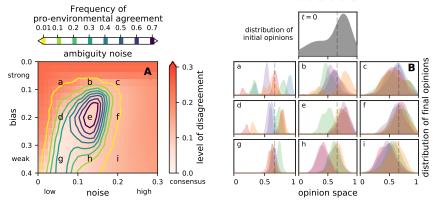
### $\rightarrow$ particularly relevant for climate change and sea level rise.

## Experiments and results



## Experiments and results





Pro-environmental agreement (PEA):

- low disagreement &
- high average opinion

Peter Steiglechner (ZMT, Constructor)

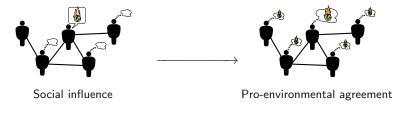
SPP Sea Level Conference

# Summary

- 'Facts don't change minds' (Toomey, 2023), social influence does.
- But biases and noise interfere.
- Ambiguity in communication (noise) can facilitate pro-environmental agreement.

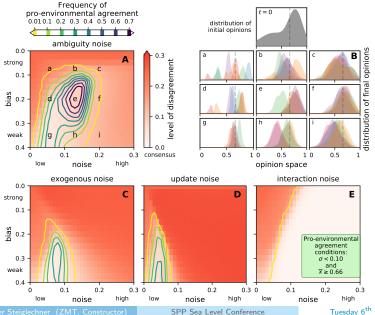
Some limitations:

- we assume a well-mixed population (no homophily/echo chambers).
- we assume a society of non-strategic, ideology-free individuals.
- Mathematical models formalise social and mental processes, allowing us to explore the mechanisms that drive opinion patterns.

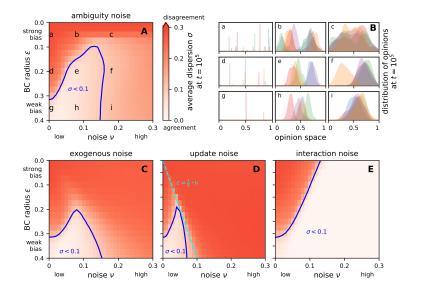


Peter Steiglechner (ZMT, Constructor)

## Full results



## Uniform initial opinions



## Sketch

